

NEW BLISTER EQUIPMENT VS. REBUILDING / UPGRADING

ADVANTAGES TO BUYING NEW EQUIPMENT

› **Current Capabilities & Formats**

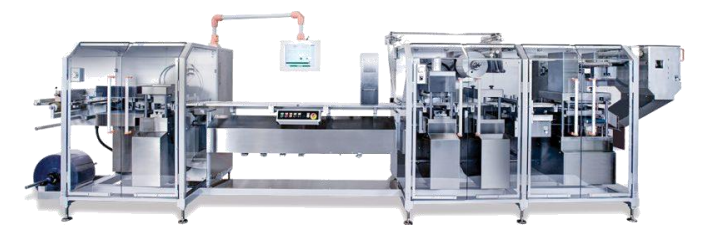
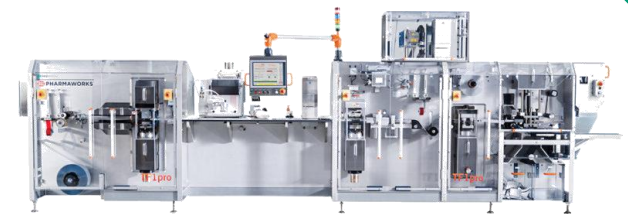
New Pharmaworks equipment has the latest in innovation, flexibility, and dependability

› **Lower Upkeep/Maintenance**

While Pharmaworks prides ourselves in doing everything possible to keep our customers up and running, new machinery accrues less maintenance cost

› **Greater Capacity**

Pharmaworks' new equipment portfolio provides the opportunity to procure equipment with greater capacity



ADVANTAGES TO REBUILDING / UPGRADING

› **Lower Immediate Costs**

Typically, less capital expenditure is required to rebuild existing equipment / extend the life of an existing asset

› **Able to use existing tooling and spare parts**

Significant cost savings relative to buying all new tooling and spare parts

› **Less / No Training**

Associates are already trained on existing equipment

› **Other Benefits**

- › Known / existing footprint
- › Less lead time
- › Flexibility of performing rebuild on site or at Pharmaworks
- › Engineered upgrade exceeds original machine capabilities

BENEFITS THAT COME WITH BOTH CHOICES:

- › U.S.-based service & support
- › 1-year warranty

